

# BID RESULTS

## PROJECT: *Bid #13-04*

Title of Bid:  
Water Meter Replacement and Fixed Network AMI System

Opening Date: *10/21/2013*

Time: *2:00 pm*

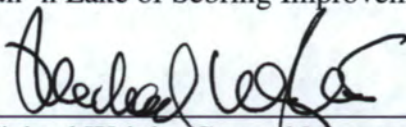
Name of Bidder:

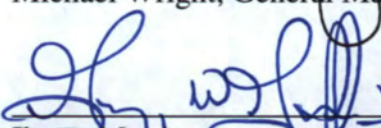
Amount of Bid:

<i>NATIONAL METEERING</i>	<i>SEE ATTACHED</i>
<i>ΔUANTI</i>	<del><i>1,056,276.00</i></del> , <i>MULTIPLE BIDS</i>
	<i>↓</i>
<i>NATIONAL (BASS)</i>	<i>1,223,229.12</i>
<i>ΔUANTI (PRASS)</i>	<i>1,056,276.00</i>

Sun 'n Lake of Sebring Improvement District

Witness

  
 \* Present  
 Michael Wright, General Manager

  
 \* Present  
 Heana Martinez  
 Director of Public Works

**SUN 'N LAKE OF SEBRING  
IMPROVEMENT DISTRICT  
Water Meter Replacement and Fixed  
Network AMI System  
PROPOSAL FORM  
RFP NO. 13-04**

To: Sun 'n Lake of Sebring Improvement District  
5306 Sun 'n Lake Blvd.  
Sebring, FL 33872

The undersigned hereby declares that after carefully examining these proposal documents, they are fully aware of all conditions affecting such work/items, for which proposals were advertised to be returned by October 21<sup>st</sup>, 2013 and does hereby submit the following proposal for completion of said work/items. All changes must be initialed in ink.

**FOR THIS PROPOSAL TO BE CONSIDERED VALID IT IS MANDATORY THAT THE PROPOSAL BE SIGNED IN THE SPACE PROVIDED**

The Proposer:

A. Acknowledges receipt of:

- 1) Proposal Specifications
- 2) Addenda:

No. 1 Dated 8/9/2013

No. \_\_\_\_\_ Dated \_\_\_\_\_

B. Has examined the Proposal Documents and understands that in submitting his Bid, he waives all right to plead any misunderstanding regarding the same.

As requested in the General Conditions, attached are two marked duplicate copies of the original Proposal Form and ALL attachments.  Yes  No (check one)

Attached, as required in the General Specifications section, is the List of References.  Yes  No (check one)

Equipment to be provided for a proposed price of \$ 1,056,276.00 US Dollars

The District reserves the right to accept any or all proposals, to waive informalities, and to reject all or any part of any proposal as they may deem to be in the best interest of the District.

This Proposal Form is a mandatory form to ease tabulation and analysis; however, it can be accompanied by additional support forms. An officer or representative who has official authorization to sign proposals **MUST** sign this Proposal Form. Failure to sign in the space provided below will result in the Proposal being rejected.

Company Name	<u>The Avanti Company</u>
FEIN or SS#	<u>59-1764759</u>
Name of Owner/Partner/Officer	<u>Tim Devlin</u>
Title/Position of Owner/Partner/Officer	<u>President</u>
Signature of Owner/Partner/Officer	<u><del>_____</del></u>
Business Telephone	<u>863-453-5336</u> Fax: <u>863-453-0085</u>
Business Address	<u>22 South Lake Avenue</u>
City/State/Zip	<u>Avon Park, FL 33825</u>

SUN 'N LAKE OF SEBRING  
IMPROVEMENT DISTRICT  
Water Meter Replacement and Fixed  
Network AMI System  
PROPOSAL FORM  
RFP NO. 13-04

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Equipment to be provided for a proposed price of \$ 1,023,434.00 US Dollars

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FEIN or SS# 59-1764759  
Name of Owner/Partner/Officer Tim Devlin  
Title/Position of Owner/Partner/Officer President  
Signature of Owner/Partner/Officer \_\_\_\_\_  
Business Telephone 863-453-5336 Fax: 863-453-0085  
Business Address 22 South Lake Avenue  
City/State/Zip Avon Park, FL 33825

**SUN 'N LAKE OF SEBRING  
IMPROVEMENT DISTRICT  
Water Meter Replacement and Fixed  
Network AMI System  
PROPOSAL FORM  
RFP NO. 13-04**

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- 1) Proposal Specifications
- 2) Addenda:

No. 1 Dated 8/9/2013

No. \_\_\_\_\_ Dated \_\_\_\_\_

B. Has examined the Proposal Documents and understands that in submitting his Bid, he waives all right to plead any misunderstanding regarding the same.

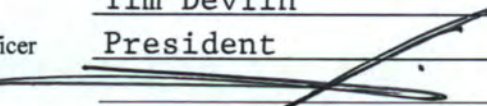
As requested in the General Conditions, attached are two marked duplicate copies of the original Proposal Form and ALL attachments.  Yes  No (check one)

Attached, as required in the General Specifications section, is the List of References.  Yes  No (check one)

**Equipment to be provided for a proposed price of \$ 653,746.00 US Dollars**

The District reserves the right to accept any or all proposals, to waive informalities, and to reject all or any part of any proposal as they may deem to be in the best interest of the District.

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Name of Owner/Partner/Officer	<u>Tim Devlin</u>
Title/Position of Owner/Partner/Officer	<u>President</u>
Signature of Owner/Partner/Officer	
Business Telephone	<u>863-453-5336</u> Fax: <u>863-453-0085</u>
Business Address	<u>22 South Lake Avenue</u>
City/State/Zip	<u>Avon Park, FL 33825</u>

RFP 13-04

Water Meter Replacement and Fixed Network AMI System

Bid Sheet (REVISED September 27th, 2013)

RADIO SYSTEM AND MTU's ONLY (NO METERS)

Item	Unit Cost	Total	Extended
Fixed Network AMI System	\$56,350 <sup>00</sup>	1	\$56,350 <sup>00</sup>
Towers/Repeaters (total to be determined by propagation study of vendor)	\$48,000 <sup>00</sup>	2	\$48,000 <sup>00</sup> *

Item MTU's with NICOR Connectors	Unit Cost	Total	Extended
Single Port (ASSUME 1,440 Units)*	\$170 <sup>00</sup>	1,440	\$245,318 <sup>40</sup>
Dual Port (ASSUME 2,124 Meters/1,062 DUAL Port MTU's)*	\$191 <sup>91</sup>	1,062	\$203,808 <sup>42</sup>

Item - MTU Installation**	Unit Cost	Total (Meters/MTU's)	Extended
Single Port MTU	\$31 <sup>00</sup>	1,440/1,440	\$44,640 <sup>00</sup>
Dual Port MTU	\$56 <sup>00</sup>	2,124/1062	\$59,472 <sup>00</sup>

Item - Bonds	Unit Cost	Total	Extended
Payment and Performance Bond	\$20,000 <sup>00</sup>	1	\$20,000 <sup>00</sup>

\*For the purpose of the bid, assume ~40/60 split between single port and dual port MTU's. Actual MTU applicability and quantities to be determined by awarded vendor and Owner at time of Contract.

\*\*Please provide separate pricing and definitions for installations deemed beyond scope of "Simple Meter Installation"

Proposed AMR/AMI SENSUS FLEXNET  
 \*SENSUS FLEXNET will work with  
 COMPETITOR METERS THAT ARE ABSOLUTE  
 ENCODER TECHNOLOGY AND ADHERE TO  
 AWWA STANDARDS FOR ENCODER TECHNOLOGY  
 SALES TAX NOT INCLUDED

\$725,588.82

RFP 13-04

Water Meter Replacement and Fixed Network AMI System

Bid Sheet (REVISED September 27th, 2013)

Item	Unit Cost	Total	Extended
Fixed Network AMI System	\$56,350 <sup>00</sup>		1 \$56,350 <sup>00</sup>
Towers/Repeaters (total to be determined by propagation study of vendor)	\$48,000 <sup>00</sup>		2 \$96,000 <sup>00</sup>

Item - Meters - BRASS	Unit Cost	Total	Extended
3/4"	\$132 <sup>59</sup>		3538 \$469,103 <sup>42</sup>
1"	\$205 <sup>89</sup>		9 \$1,853 <sup>01</sup>
1.5"	\$610. <sup>71</sup>		2 \$1,221 <sup>42</sup>
2"	\$842 <sup>87</sup>		10 \$8,428 <sup>70</sup>
3"	\$1,406 <sup>75</sup>		5 \$7,033 <sup>75</sup>

Item MTU's with NICOR Connectors	Unit Cost	Total	Extended
Single Port (ASSUME 1,440 Units)*	\$170 <sup>36</sup>		1,440 \$245,318 <sup>40</sup>
Dual Port (ASSUME 2,124 Meters/1,062 DUAL Port MTU's)*	\$191 <sup>91</sup>		1,062 \$203,808 <sup>42</sup>

Item - Simple Meter Installation**	Unit Cost	Total (Meters/MTU's)	Extended
Meter with Single Port MTU	\$31 <sup>00</sup>	1,440/1,440	\$44,640 <sup>00</sup>
2 Meters with Dual Port MTU	\$56 <sup>00</sup>	2,124/1062	\$59,472 <sup>00</sup>

Item - Bonds	Unit Cost	Total	Extended
Payment and Performance Bond	\$30,000 <sup>00</sup>		1 30,000 <sup>00</sup>

\*For the purpose of the bid, assume ~40/60 split between single port and dual port MTU's. Actual MTU applicability and quantities to be determined by awarded vendor and Owner at time of Contract.

\*\*Please provide separate pricing and definitions for installations deemed beyond scope of "Simple Meter Installation"

PROPOSED METER -  
SENSUS SR II BRASS METER BODY  
WITH ECR REGISTER WATER PROOF MODEL

SALES TAX NOT INCLUDED

\$1,223,229<sup>12</sup>

**RFP 13-04**

**Water Meter Replacement and Fixed Network AMI System**

**Bid Sheet (REVISED September 27th, 2013)**

Item	Unit Cost	Total	Extended
Fixed Network AMI System	\$56,350 <sup>00</sup>		1 \$56,350
Towers/Repeaters (total to be determined by propogation study of vendor)	\$46,000 <sup>00</sup>		2 \$96,000

Item - Meters - COMPOSITE	Unit Cost	Total	Extended
3/4"	\$108 <sup>00</sup>		3538 \$382,116
1"	\$165 <sup>00</sup>		9 \$1,485
1.5"	\$610 <sup>71</sup>		2 \$1,221
2"	\$842 <sup>87</sup>		10 \$8,428 <sup>87</sup>
3"	\$1,406 <sup>75</sup>		5 \$7,033 <sup>75</sup>

Item MTU's with NICOR Connectors	Unit Cost	Total	Extended
Single Port (ASSUME 1,440 Units)*	\$170 <sup>36</sup>		1,440 \$245,316
Dual Port (ASSUME 2,124 Meters/1,062 DUAL Port MTU's)*	\$191 <sup>91</sup>		1,062 \$203,986

Item - Simple Meter Installation**	Unit Cost	Total (Meters/MTU's)	Extended
Meter with Single Port MTU	\$31 <sup>00</sup>	1,440/1,440	\$44,640 <sup>00</sup>
2 Meters with Dual Port MTU	\$56 <sup>00</sup>	2,124/1062	\$59,472 <sup>00</sup>

Item - Bonds	Unit Cost	Total	Extended
Payment and Performance Bond	\$28,000 <sup>00</sup>		1 \$28,000 <sup>00</sup>

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PROPOSED METER -  
 SENSUS ACCUSTREUM Composite Body  
 WITH BCR REGISTER - WATER PROOF MODEL  
 1,133,861<sup>69</sup>

SALES TAX NOT INCLUDED

0 \*  
 56,350 \*  
 96,000 \*  
 382,104 \*  
 1,485 \*  
 1,221 \*  
 8,428 \*  
 7,033 \*  
 245,318 \*  
 203,808 \*  
 44,640 \*  
 59,472 \*  
 28,000 \*

012  
 1,133,861.69

**RFP 13-04**

**Water Meter Replacement and Fixed Network AMI System**

**Bid Sheet (REVISED September 27th, 2013)**

Item	Unit Cost	Total	Extended
Fixed Network AMI System	\$56,350 <sup>00</sup>		1 \$56,350 <sup>00</sup>
Towers/Repeaters (total to be determined by propogation study of vendor)	\$48,000 <sup>00</sup>		2 \$96,000 <sup>00</sup>

Item - Meters - COMPOSITE	Unit Cost	Total	Extended
3/4"	\$153 <sup>35</sup>		3538 \$542,198 <sup>50</sup>
1"	\$212 <sup>35</sup>		9 \$1,910. <sup>61</sup>
1.5"	\$610 <sup>71</sup>		2 \$1,221 <sup>42</sup>
2"	\$842 <sup>87</sup>		10 \$8,428 <sup>70</sup>
3"	\$1,406 <sup>75</sup>		5 \$7,033 <sup>75</sup>

Item MTU's with NICOR Connectors	Unit Cost	Total	Extended
Single Port (ASSUME 1,440 Units)*	\$170 <sup>36</sup>		1,440 \$245,318 <sup>40</sup>
Dual Port (ASSUME 2,124 Meters/1,062 DUAL Port MTU's)*	\$191 <sup>91</sup>		1,062 \$203,908 <sup>42</sup>

Item - Simple Meter Installation**	Unit Cost	Total (Meters/MTU's)	Extended
Meter with Single Port MTU	\$31 <sup>00</sup>	1,440/1,440	\$44,640 <sup>00</sup>
2 Meters with Dual Port MTU	\$56 <sup>00</sup>	2,124/1062	\$59,472 <sup>00</sup>

Item - Bonds	Unit Cost	Total	Extended
Payment and Performance Bond	\$28,000 <sup>00</sup>		1 \$28,000 <sup>00</sup>

\*For the purpose of the bid, assume ~40/60 split between single port and dual port MTU's. Actual MTU applicability and quantities to be determined by awarded vendor and Owner at time of Contract.

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PROPOSED METER -  
SENSUS IP AND COMPOSITE METER  
WITH ELECTRONIC REGISTER - WATER PROOF

SALES TAX NOT INCLUDED

\$ 1,294,381<sup>80</sup>